Anti-money laundering and counter-terrorist financing—training materials





















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Summary and questions





#### Part 1

What are money laundering and terrorist financing?





### What are money laundering and terrorist financing?

What?

Money laundering: proceeds of crime and their origin/ownership changed to make proceeds appear legitimate

**Terrorist financing:** providing/collecting funds from legitimate or illegitimate sources for terrorist acts

How?

- 1. Placement
- 2. Layering
- 3. Integration





## Why are they important to me?

- criminal penalties
- substantial fines
- SRA disciplinary action
- damage to reputation





#### Part 3

Recognising money laundering and terrorist financing





# Recognising money laundering and terrorist financing

Remain alert to warning signs

Make reasonable enquiries





# Money laundering or terrorist financing signs

- obstructive or secretive
- using an intermediary without good reason
- avoids personal contact
- reluctant to provide information
- provides false documents
- business you can't find online/uses gmail, Hotmail etc
- known to have criminal convictions
- asks repeated questions re AML
- located far away with no apparent reason for using us
- changed legal advisor/service refused





## Money laundering or terrorist financing signs

#### The parties

- based in a high risk country
- connected without apparent reason
- nature of ties between parties causes doubts
- multiple appearances of same parties
- age is unusual
- attempts to disguise the parties
- person directing matter is not a formal party





# Money laundering or terrorist financing signs

#### The instructions

- unexpected change in instructions
- instructions outside usual range of expertise
- retainers involving high-risk jurisdictions
- transactions with no apparent logical, economic or legal purpose
- loss-making transactions where loss is avoidable
- complex/unusually large transactions
- client wants to pay higher fees
- unusual
- abandoned with no concern for fee level
- exclusively relates to keeping documents/holding deposits





#### Money laundering or terrorist financing signs (cont)

#### The money

- asked to return/send funds to third party
- money transfers where account holder and signatory vary
- payments to or from third parties with no connection
- large amounts of cash/private funding used
- large payment on account and instructions terminated
- movement of funds without reason/high risk country
- multiple bank accounts
- private matter funded by company/business/government
- request to change payment procedures
- unusual source





# Signs—litigation

- Easy settlements (sham litigation?)
- Direct payments between parties
- Third party funding





# Signs—private client

- Foreign/high-risk jurisdictions
- Deceased accused or convicted of criminal offence
- Unusual structures
- Unusual funds for charities
- Improper transactions





### Signs—property

- Nominee companies or multiple ownership
- Sudden or unexplained ownership changes
- Mortgage fraud
- Third party or private funding
- Direct payments
- Unusual sale price





# Signs—company commercial

- Foreign jurisdictions
- Unusual requests to use our client account





# **Enquiries you should make**

- Financing
- Benefit
- Proceeds
- People
- Scale





#### Part 3

The law





### Money laundering offences

Proceeds of Crime Act 2002 (POCA 2002)

principal offences

failure to disclose offences

tipping-off offences



# TUV

# Money laundering offences (cont)

person's benefit



in whole/in part



from *criminal conduct* 



whether directly/indirectly







#### Principal offences under POCA 2002

s 327

conceal, disguise, convert, transfer or remove criminal property from the UK

s 328

enter into or become concerned in arrangement facilitating the acquisition, retention, use or control of criminal property for/on behalf of another

s 329

 acquire, use or have possession of criminal property





# Concealing (s 327)

- conceal
- disguise
- convert
- transfer, or
- remove from the UK





# Arrangement (s 328)

- Enter into or become concerned in
- An arrangement that you know or suspect facilitates
- Acquisition, retention, use or control of criminal property
- By or on behalf of another





# Acquisition (s 329)

- Acquire
- Use, or
- Have possession of criminal property





#### **Penalties**

#### Failure to comply:

- maximum penalty of 14 years' imprisonment
- fine, or
- both

#### **Defence:**

submit SAR to the nominated officer





#### Failure to disclose

- Making a SAR to the nominated officer can be a defence
- Failure to disclose can result in:
  - o five years' imprisonment
  - o a fine, or
  - o both





## **Knowledge and suspicion**

#### **POCA 2002 defines:**

- knowledge: actual knowledge
- suspicion: a possibility which is more than fanciful





### Tipping-off and prejudicing an investigation

- disclose that you have made a SAR
- disclose that an investigation is being contemplated or carried out
- interfere with documents

- ✓ discuss concerns with nominated officer
- warn our clients of our duties under the AML/CTF regime
- make normal enquiries about out clients' instructions



### **Terrorist financing offences**

- Terrorism Act 2000 (TA 2000)
- Terrorist financing is:
  - o provision and collection of funds
  - from legitimate or illegitimate sources
  - with intention or in the knowledge
  - o that they should be used in order to carry out any act of terrorism
  - whether or not those funds are in fact used for that purpose





# Terrorist financing offences (cont)

- Fundraising
- Use or possession
- Arrangements
- Money laundering
- Failure to disclose
- Tipping-off





# **Money Laundering Regulations 2007**

- Administrative requirements
- Failure to comply:
  - o two years' imprisonment
  - o fine
  - o both
- Systems and controls





#### Part 4

Our policy and procedures—general



# TUV

# Our policy and procedures—general

Who?

All relevant staff

When?

- induction
- every two years
- substantial change in the law or our policy and procedure



# Policy compliance

Failure to comply



- criminal record
- 14 years' imprisonment for committing a principal money laundering/terrorist financing offence
- disciplinary action including dismissal

Monitoring compliance

- file audits
- review of records maintained by the nominated officer
- staff reports or feedback
- routine policy monitoring exercises



#### Part 5

Our policy and procedures—reporting suspicions





# Reporting suspicions

When?	ALWAYS!
How?	Complete SAR form
Unsure?	<ul> <li>DO NOT complete the SAR form</li> <li>discuss concerns with nominated officer</li> </ul>



# What happens after SAR?

1st

• Reasons for suspicion considered by nominated officer

2nd

External SAR to NCA required?

3rd

· Consent to act for client must be indicated in SAR form





#### What happens after SAR? (cont)



transfer funds



take an irrevocable step in the matter



tell the client a SAR has been made





#### Part 6

Our policies and procedures—client due diligence





### Client due diligence (CDD)

- Identifying and verifying identity
- Beneficial ownership
- Purpose and intended nature of the business relationship
- Ongoing monitoring





# CDD (continued)

What?	<ul> <li>Simplified due diligence (SDD)</li> <li>Enhanced due diligence (EDD)</li> <li>Regular due diligence (RDD)</li> </ul>
When?	<ul> <li>Before establishing client business relationship</li> <li>Before carrying out one-off transaction for client</li> <li>Inadequate CDD carried out on an existing client</li> <li>Client's identifying details have changed</li> <li>Client has not been in regular contact with us</li> <li>Suspicion of money laundering or terrorist financing activities</li> </ul>
How?	<ul><li>Assess the risk</li><li>Complete the form</li></ul>



# **CDD** (continued)

SDD	<ul> <li>little chance of money laundering or terrorist financing</li> <li>reduced CDD exercise</li> </ul>
EDD	<ul> <li>greater perceived risk of money laundering or terrorist financing</li> <li>additional steps to understand ownership and control</li> <li>must conduct EDD on:         <ul> <li>individual clients not met face-to-face</li> <li>politically exposed persons (PEPs)</li> <li>other high risk clients</li> </ul> </li> </ul>
RDD	SDD and EDD do not apply



#### Source of funds

- Any warning signs of corruption?
- Any evidence that government/state funds being misused?
- Third party funding?





#### Beneficial ownership



CDD on beneficial owners is different to CDD clients

#### You must:

- identify any beneficial owners
- validate their identity on a risk sensitive basis





## Beneficial ownership

Body corporate (LLP)	<ul> <li>Any individual who:</li> <li>owns/controls more than 25% of the shares or voting rights of the body</li> <li>otherwise exercise control over management of the body</li> </ul>
Partnership (not LLP)	<ul> <li>Any individual who:</li> <li>is entitled to/controls more than a 25% share of the capital or profits of or more than 25% of the voting rights in the partnership</li> <li>otherwise exercise control over the management of the body</li> </ul>
Trust	Any individual entitled to specified interest in at least 25% of capital of the trust property



#### Beneficial ownership

1st

• Identify beneficial owners using reliable public source

2nd

 Consider client's risk profile, structure of business and nature of transaction

3rd

Consider level of verification required





#### Reliance on third parties

Where third party has already conducted CDD on the client...

you must not unilaterally decide to rely on CDD conducted by a third party





#### **Existing/returning clients**

Must apply CDD measures at appropriate times to all existing clients on risk-sensitive basis, eg:

- gap in retainers of [three years] or more
- details have changed
- risk profile has changed
- instructed on a high-risk matter





#### Nature of the business relationship

understand
purpose and
intended nature
of the business
relationship

enables risk assessment

know more
about client and
their normal
activities





#### **Ongoing monitoring**

- Scrutinise transactions
- Stay alert
- Keep documents etc up to date





#### What if I cannot conclude CDD exercise?

#### The general rule:

- do not carry out transaction for the client
- do not establish business relationship with a client
- do not accept funds from/transfer funds to a client or third party
- terminate existing business relationship
- consider whether SAR is required





# **Receiving funds**

Funds from client?	Must not accept funds from/transfer funds to a client until the CDD process is complete
Funds from third party?	<ul> <li>Beware of third party payments from unverified source</li> <li>Consider:         <ul> <li>any obvious warning signs</li> <li>knowledge about client, third party and their relationship</li> <li>why the third party gives client money</li> <li>proportion of the third party funding</li> <li>how third party obtained the funds</li> </ul> </li> </ul>
Accept cash?	Beware of large amounts of cash. Follow the Cash policy on accepting cash



# Summary





#### **Summary**

- Money laundering: proceeds of crime and their origin/ownership changed to make proceeds appear legitimate
- Terrorist financing: providing/collecting funds from legitimate or illegitimate sources for terrorist acts
- Remain alert to the warning signs of money laundering and terrorist financing
- Our AML and CTF policy contains our systems and controls to forestall money laundering and terrorist financing—it applies to all staff
- Always report suspicion
- Understand your client



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